

# ACCOLADE INDUSTRIAL FUND PRESENTATION

We invest in smart industrial parks for a sustainable future

Invest with us

**NOVEMBER 2023** 

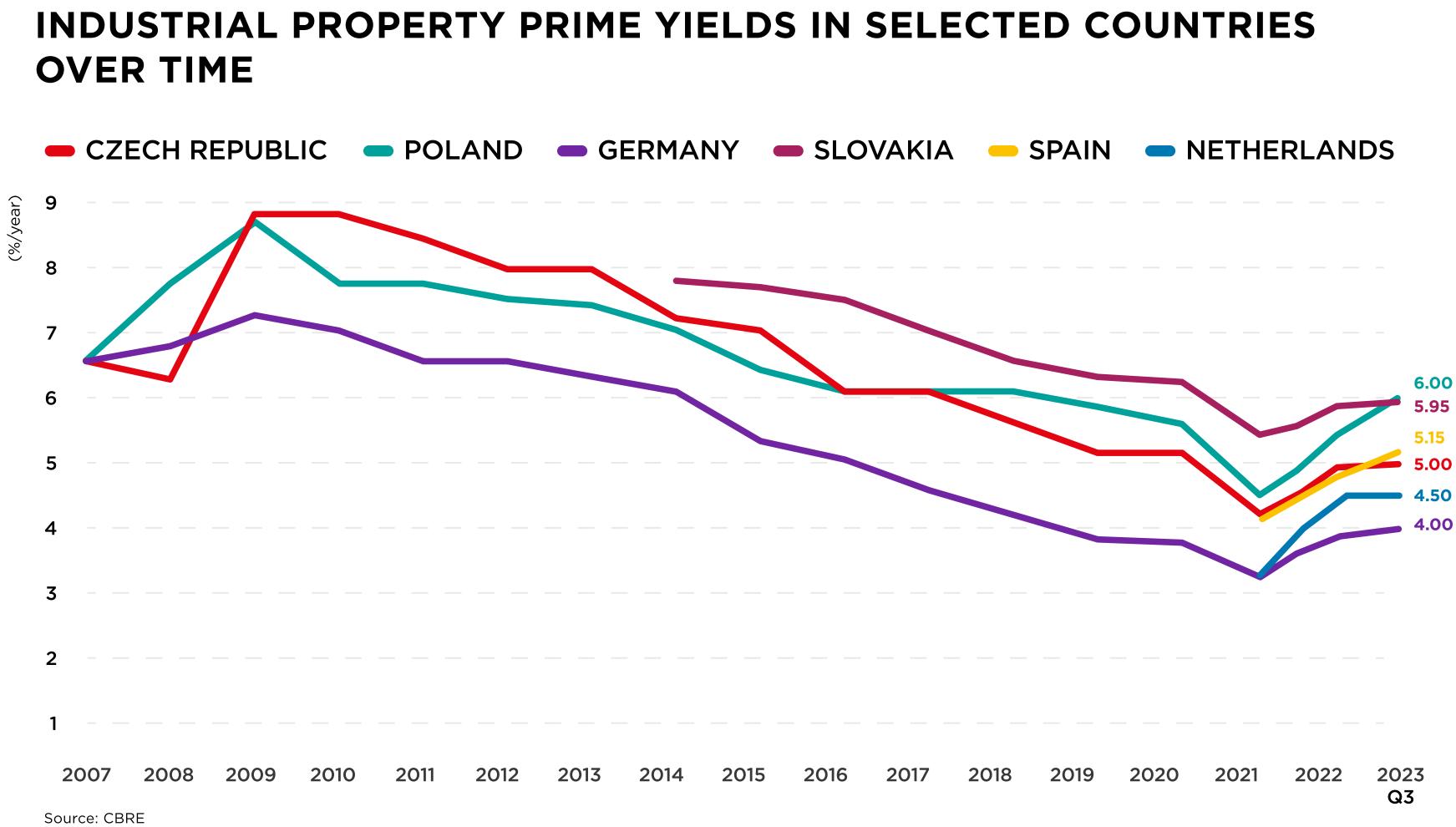


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# WHY TO INVEST **IN INDUSTRIAL REAL ESTATE?**

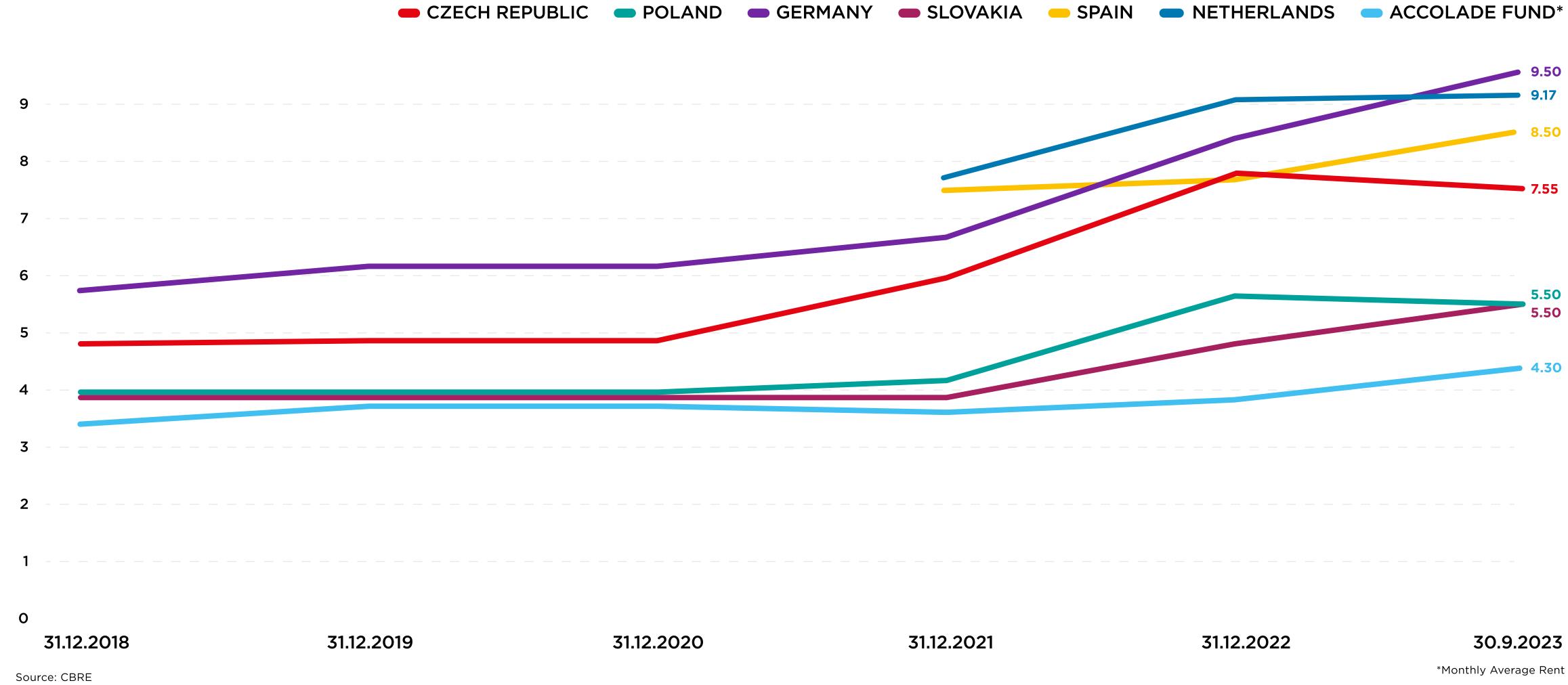




- Industrial properties are highly desirable types of real estate investment
- Long-term lease agreements
- Higher solvency of tenants
- Rental growth is starting to stabilise at a new elevated level



# MONTHLY **PRIME RENT**



(€/sq m p.m.)



9.50 9.17

7.55

5.50 5.50

4.30

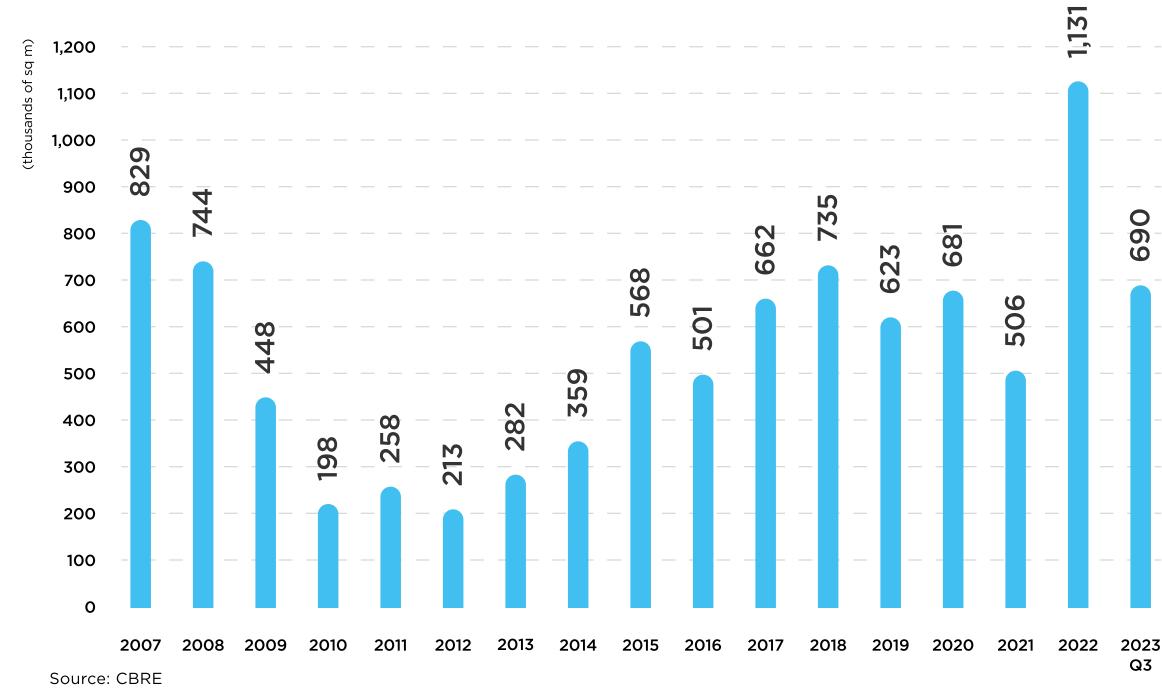


# **INDUSTRIAL PROPERTIES ON THE CZECH MARKET**



- Total stock of modern A-class warehouse and industrial properties is 11.44 million sq m.
- Prime rent is EUR 7.55 per sq m per month.

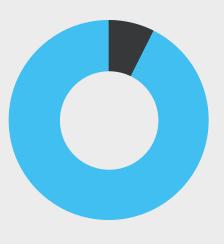
### **NEW SUPPLY OF INDUSTRIAL PROPERTIES IN CZECH REPUBLIC**





## VACANCY Q3 2023





1.49% **INDUSTRIAL BUILDINGS** 



## **PROPERTY YIELDS Q3 2023**

## **CZECH REPUBLIC**

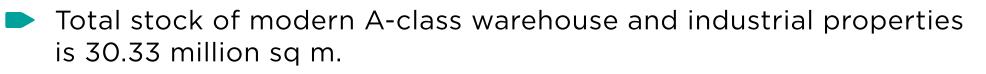


Q3

690

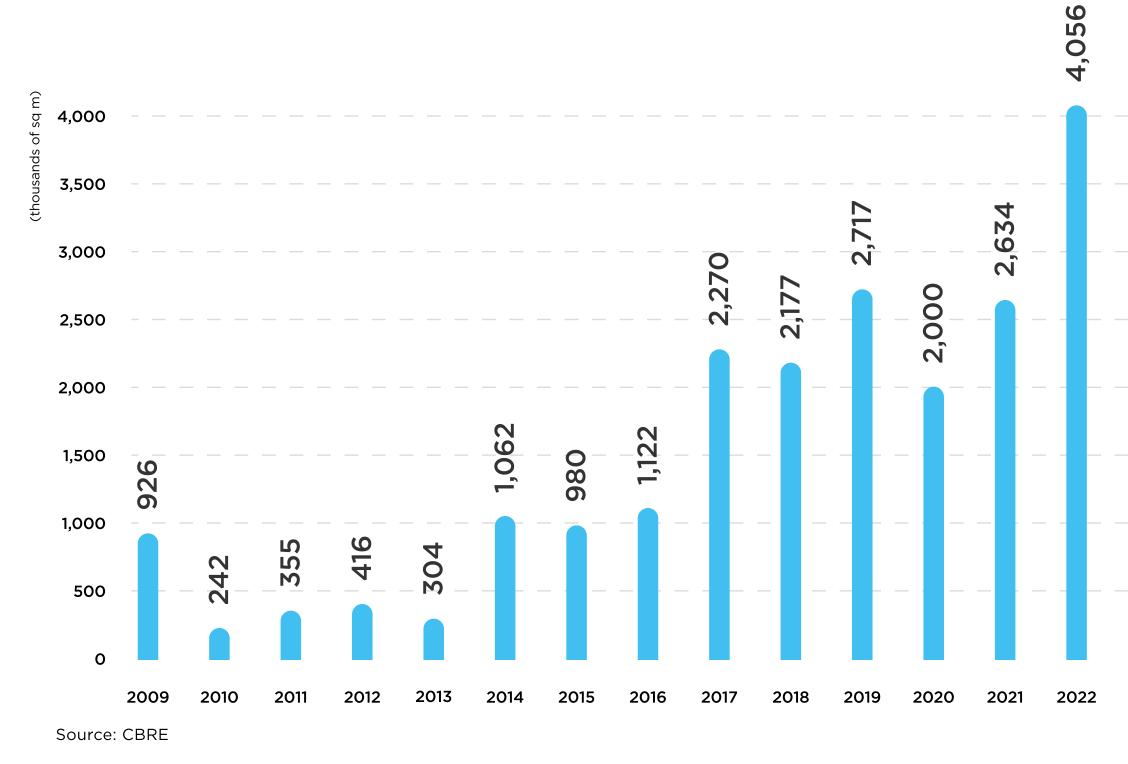


# INDUSTRIAL PROPERTIES ON THE POLISH MARKET



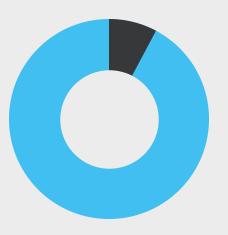
Prime rent is EUR 5.50 per sq m per month.

### NEW SUPPLY OF INDUSTRIAL PROPERTIES IN POLAND





## **VACANCY Q3 2023**





7.79% INDUSTRIAL BUILDINGS



## **PROPERTY YIELDS Q3 2023**





2023 Q3

2,066



6

# INDUSTRIAL PROPERTIES ON THE GERMAN MARKET

- Total stock of modern A-class warehouse and industrial properties is 100.80 million sq m.
- Prime rent is EUR 9.50 per sq m per month.

## **PROPERTY YIELDS Q3 2023**

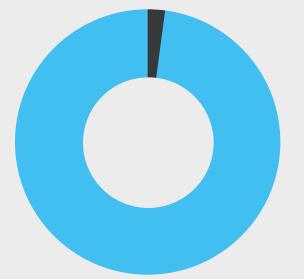
### GERMANY



Source: CBRE



## **VACANCY Q3 2023**



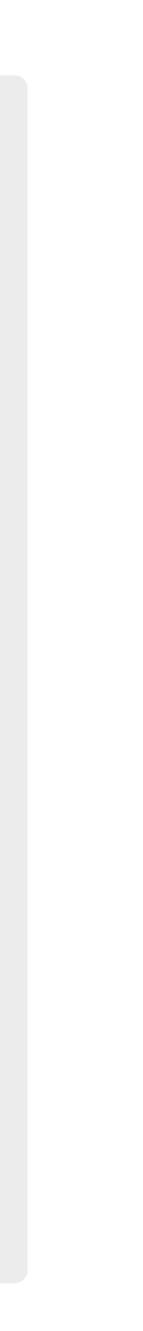
# 2.10%

INDUSTRIAL BUILDINGS





OFFICES





# INDUSTRIAL PROPERTIES ON THE SLOVAKIA MARKET

- Total stock of modern A-class warehouse and industrial properties is 3.83 million sq m.
- Prime rent is EUR 5.50 per sq m per month.

## **PROPERTY YIELDS Q3 2023**

### SLOVAKIA

ŧ



Source: CBRE



## **VACANCY Q3 2023**



2.72%

INDUSTRIAL BUILDINGS





OFFICES



# **INDUSTRIAL PROPERTIES ON THE SPANISH MARKET**

- Total stock of modern A-class warehouse and industrial properties is 25.57 million sq m.
- Prime rent is EUR 8.50 per sq m per month.

## **PROPERTY YIELDS Q3 2023**

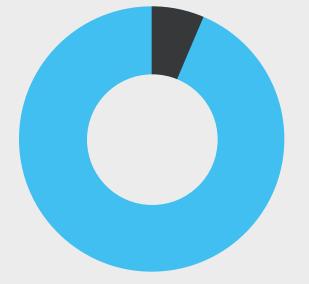
### **SPAIN**



Source: CBRE



## VACANCY Q3 2023



# 6.39%

**INDUSTRIAL BUILDINGS** 



# 11.65% **OFFICES**





# INDUSTRIAL PROPERTIES ON THE NETHERLANDS MARKET

- Total stock of modern A-class warehouse and industrial properties is 43.17 million sq m.
- Prime rent is EUR 9.17 per sq m per month.

## **PROPERTY YIELDS Q3 2023**

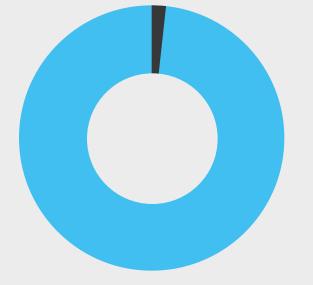
### **NETHERLANDS**



Source: CBRE



## **VACANCY** Q3 2023



# **1.73%**



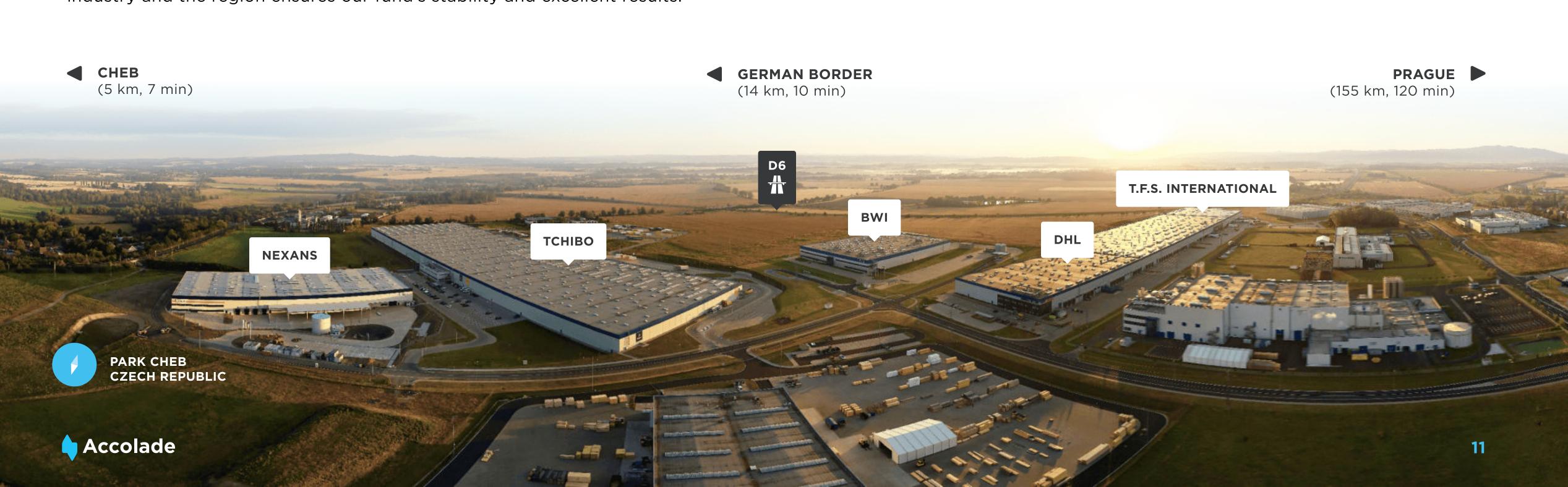
6.75%



# **UNIQUENESS OF OUR PARKS**

- strategic location with quality infrastructure
- tenants of world brands from e-commerce, logistics and production
- modern halls with environmentally friendly technologies
- supporting the region's economic growth
- the rebuilding of tradition revitalization of the brownfields

The diversification of our portfolio from the perspective of the tenant industry and the region ensures our fund's stability and excellent results.

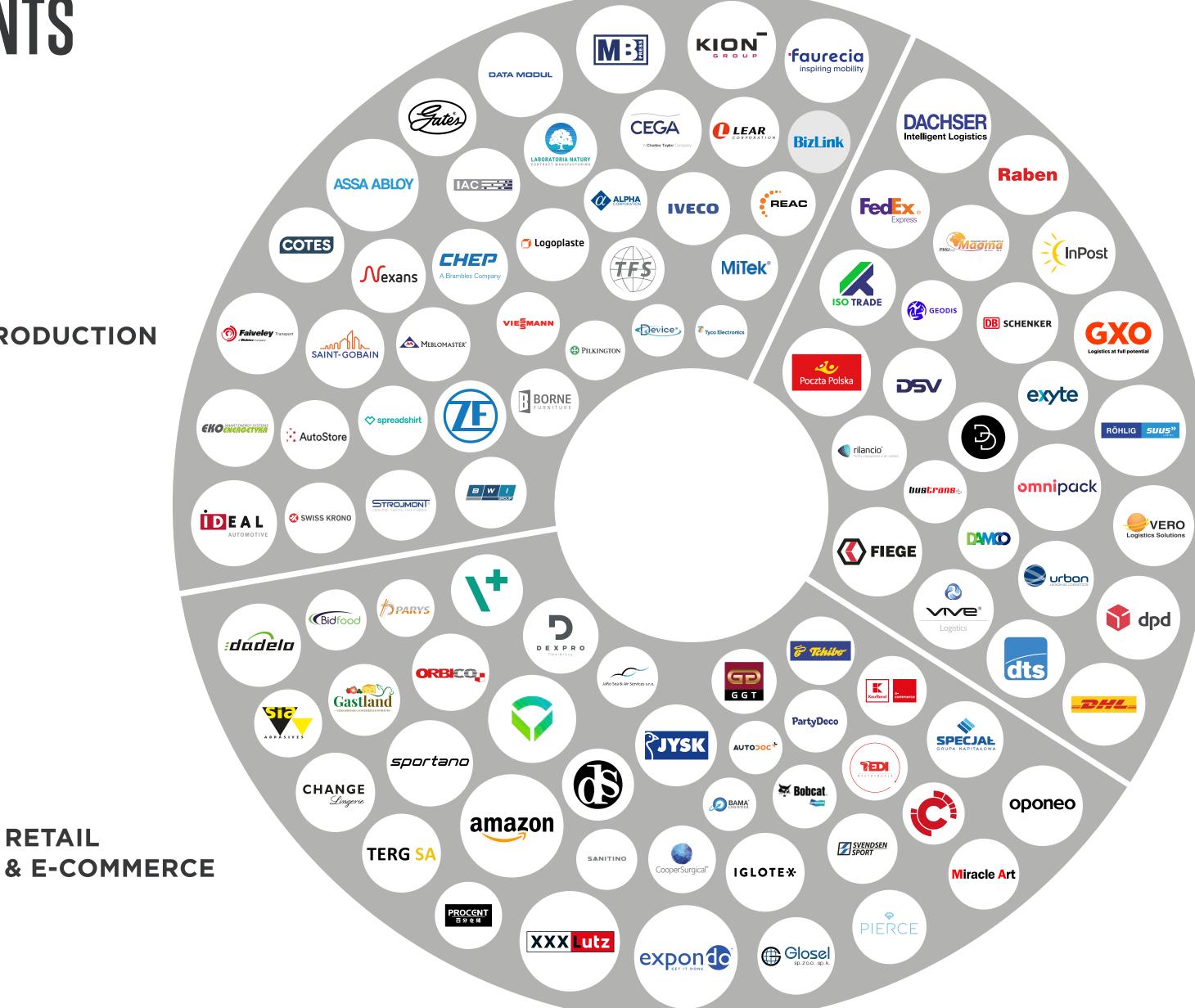


## **LOCATION IS KEY**

- Strategic position in the region
- Excellent access for transport
- Location that meets the needs of suppliers and consumer
- Sufficiency and high quality of workforce

# **OUR TENANTS**







LOGISTICS



# SUSTAINABLE FUTURE

Accolade is a socially responsible investment group with commitments to its investors, tenants, business partners, but also to the society, environment, and its employees. Sustainable development is key for Accolade. Our ESG strategy includes our commitments. Our goal is to own modern parks with a large proportion of revitalized brownfields with a longstanding industrial tradition that meet the highest standards of a respectful approach to the world around us.

**BROWNFIELDS** accounts for 40% of the fund's portfolio.

## BREEAM

OUTSTANDING	314,991 sq m
EXCELLENT	342 <i>,</i> 109 sq m
VERY GOOD	865,775 sq m
GOOD	260,080 sq m
TOTAL	1 <i>,</i> 782,955 sq m



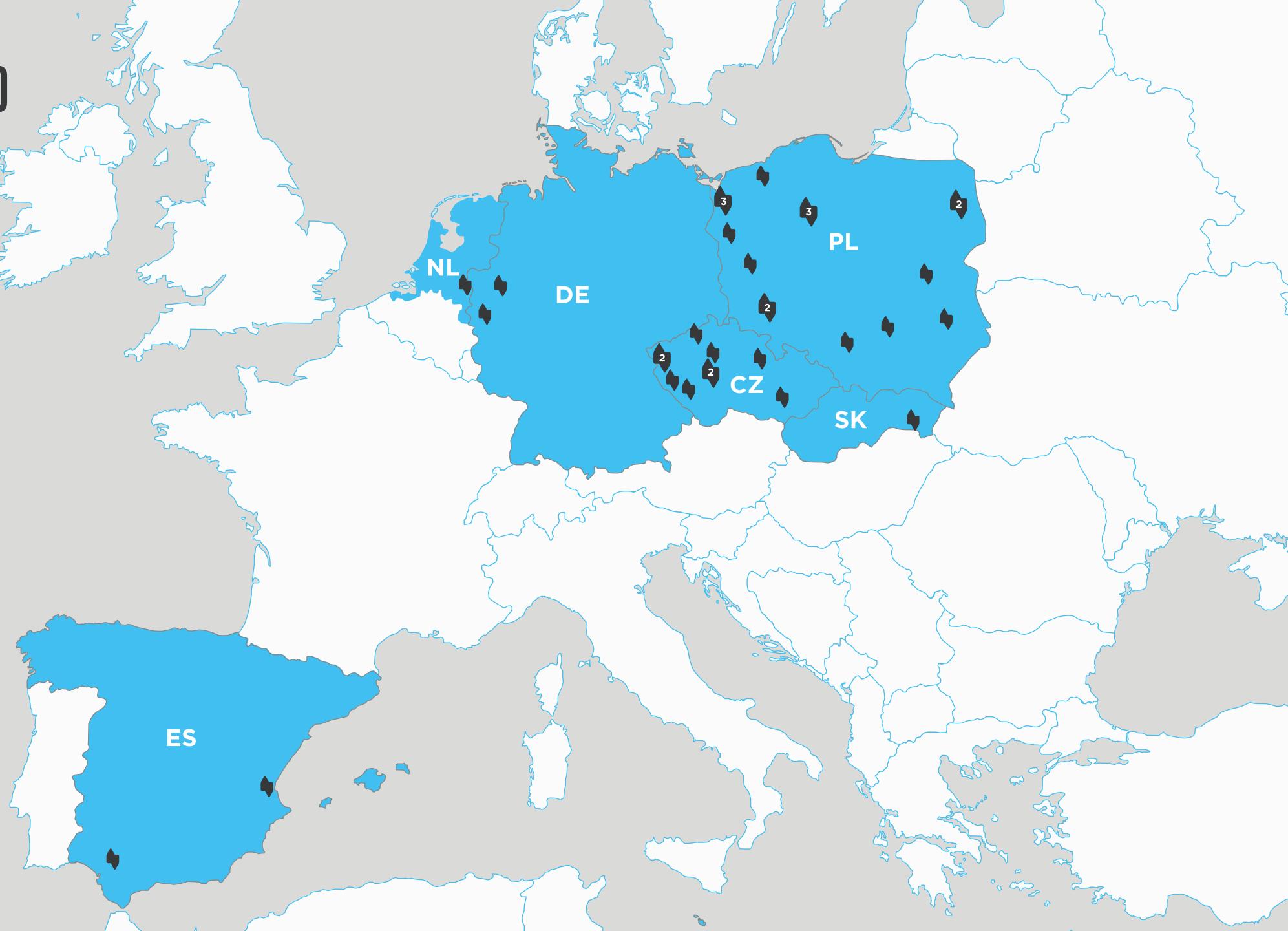




# ACCOLADE FUND IN EUROPE



COUNTRIES WITH PARKS



# **SELECTED ASSETS**



🕨 PARK KOJETÍN



PARK CHEB SOUTH



PARK KOSZALIN



🕨 PARK STŘÍBRO



PARK ZDICE



- PARK PRAGUE AIRPORT II



**PARK ROERMOND** 

🗕 PARK BYDGOSZCZ I



📕 PARK GORZÓW WIELKOPOLSKI I





PARK BYDGOSZCZ II



PARK KOŠICE AIRPORT



**BTS BOCHUM** 



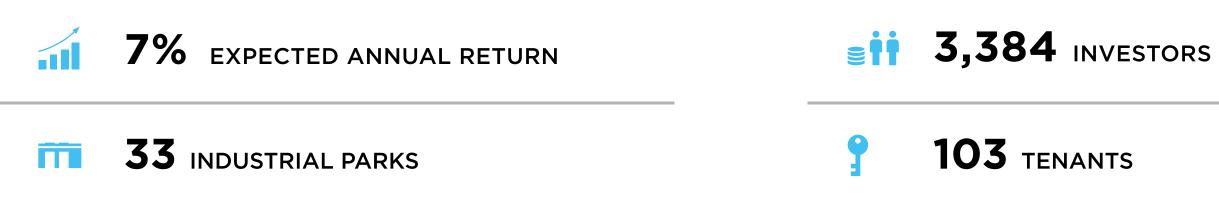
**BTS ALSDORF** 



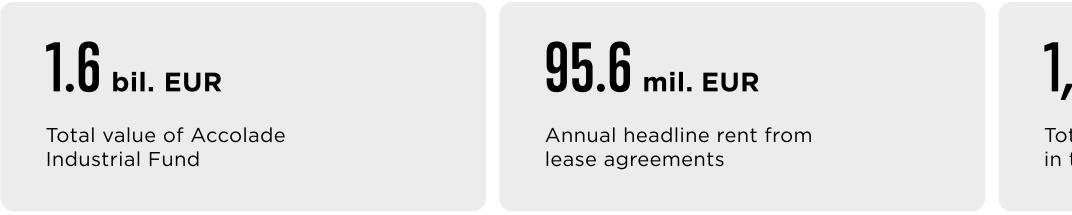
**BTS SEVILLA** 



# **OUR FUND IN NUMBERS**

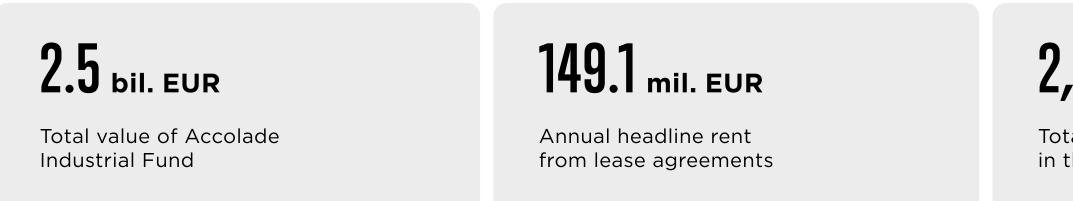


## Accolade Industrial Fund investments as of 30.9.2023



## Estimated value of Accolade Industrial Fund investments as of 30.9.2025

(including potential projects)





# **1,782,955** sq m

Total leasable area in the portfolio

# **2,686,331** sq m

Total leasable area in the portfolio

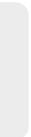




# ACCOLADE INDUSTRIAL FUND: OUR PROJECTS

LOCATION	COUNTRY	VALUATION (€)	<b>GLA (sq m)</b> Total leasable area
Park D5 Hořovice	Czech Republic	47,450,000	42,280
Park Cheb	Czech Republic	175,040,000	189,458
Park Cheb South	Czech Republic	81,440,000	69,857
Park Stříbro	Czech Republic	212,440,000	186,349
Park Prague Airport II	Czech Republic	12,540,000	11,148
BTS Týniště nad Orlicí	Czech Republic	10,260,000	9,783
BTS Přeštice	Czech Republic	19,390,000	14,015
Park Teplice South	Czech Republic	36,370,000	32,484
Park Zdice	Czech Republic	16,750,000	13,361
Park Kojetín	Czech Republic	176,600,000	186,903
Park Goleniów	Poland	25,520,000	28,016
Park Bydgoszcz I	Poland	34,650,000	50,075
Park Bydgoszcz II	Poland	25,640,000	37,041
Park Bydgoszcz IV	Poland	33,900,000	43,329
Park Zielona Góra	Poland	111,900,000	128,164
Park Lublin	Poland	60,110,000	73,497
Park Kielce	Poland	42,300,000	53,833





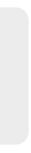
## 

# ACCOLADE INDUSTRIAL FUND: OUR PROJECTS

LOCATION	COUNTRY	VALUATION (€)	<b>GLA (sq m)</b> Total leasable area
Park Białystok I	Poland	35,090,000	42,318
Park Białystok II	Poland	10,790,000	8,497
BTS Legnica	Poland	20,820,000	23,294
Park Legnica	Poland	30,550,000	38,018
Park Mińsk Mazowiecki	Poland	8,990,000	15,050
Park Częstochowa	Poland	25,320,000	30,910
Park Gorzówn Wielkopolski I	Poland	55,460,000	69,510
Park Szczecin I	Poland	193,650,000	228,988
Park Szczecin III	Poland	22,890,000	30,238
Park Koszalin	Poland	10,230,000	13,309
Park Košice Airport	Slovakia	12,900,000	16,371
BTS Alsdorf	Germany	10,700,0000	7,542
BTS Bochum	Germany	32,700,000	20,056
BTS Sevilla	Spain	7,350,000	6,648
Park Valencia Picassent	Spain	19,510,000	18,797
Park Roermond	Netherlands	48,425,000	43,685
TOTAL		1,667,675,000 €	1,782,955 sq m
		<b>WAULT</b> Weighted average unexpired lease term in the years <b>7.50</b>	LTV Loan to value 53.299



18



35

.9%

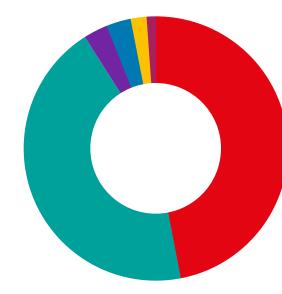
# **ACCOLADE INDUSTRIAL FUND**



# **95.6** mil. €\*

### **HEADLINE RENT**

% share of tenants in headline rent



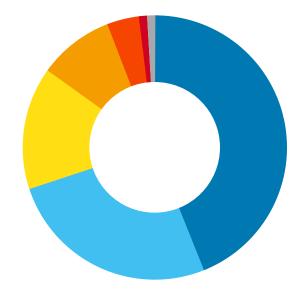
Amazon	7%
Autodoc	6%
KION Group	6%
– Inpost	5%
Tchibo	4%
Raben	4%
DHL	4%
Tyco Electronics	4%
ViVe	2%
Aldi	2%
Others	56%

\* Headline rent (for upcoming 12 months)





## **1.6** bil. € **COUNTRIES SHARE** IN PORTFOLIO VALUE



## **1,782,955** sq m TOTAL LEASABLE AREA

47%
44%
3%
3%
2%
1%

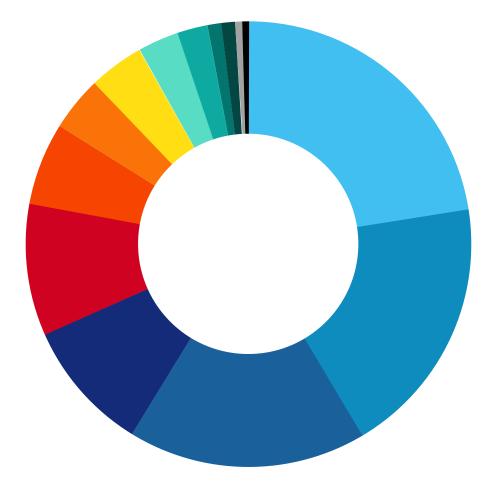
44%
26%
15%
9%
4%
1%
1%



# **ACCOLADE INDUSTRIAL FUND**

# **969.6** mil. €

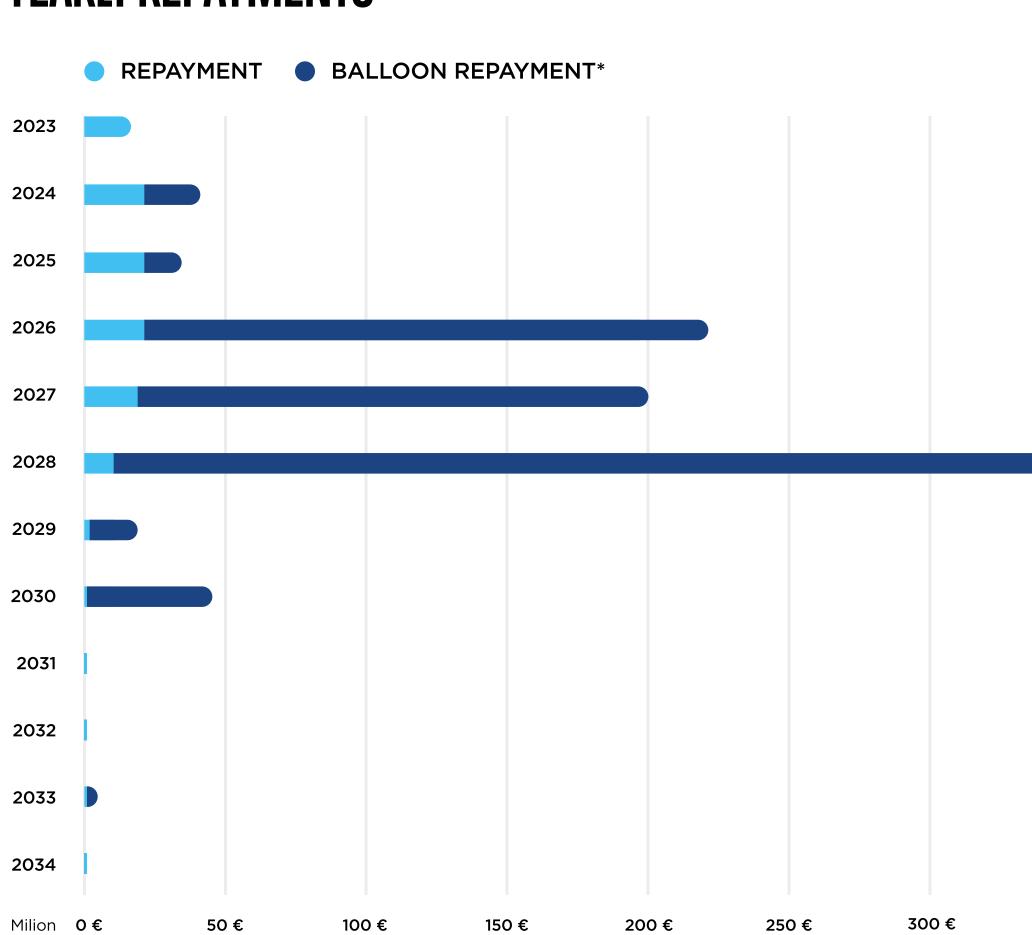
**BANK FINANCING** 



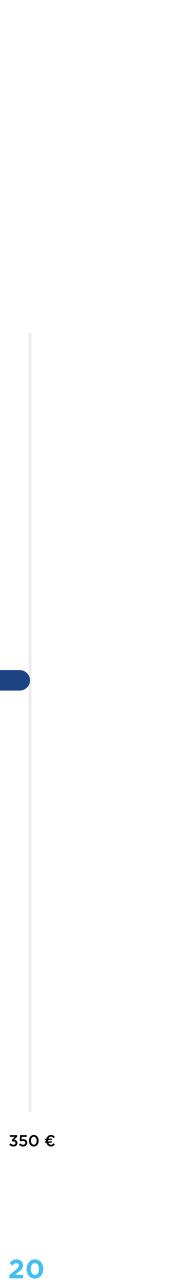
Aareal	22.5%	😑 Raiffeisenbank	4.0%
Česká spořitelna	19.0%	BNP Paribas	3.0%
Helaba	17.3%	Sparkasse	2.2%
UniCredit Bank	9.6%	Santander	1.0%
ČSOB	9.6%	VÚB	0.8%
🛑 Pekao	6.0%	mBank	0.5%
🛑 Komerční banka	4.0%	Abanca	0.5%

\*An extraordinary loan repayment that takes place on the final maturity date of the loan. This instalment repays the loan in full.

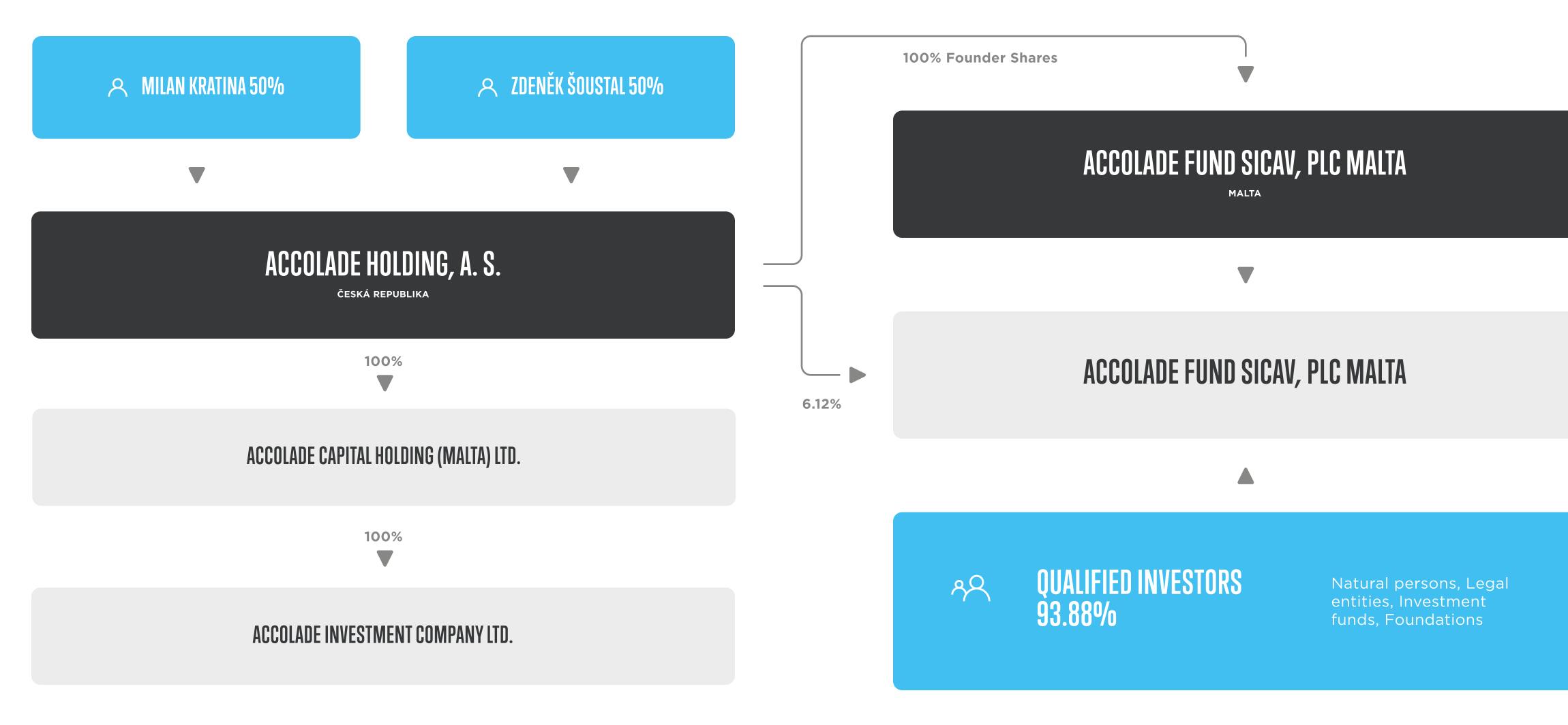




# **YEARLY REPAYMENTS**



# **ORGANIGRAM ACCOLADE INDUSTRIAL FUND**







## ACCOLADE INDUSTRIAL FUND: OUR PROJECTS

### **CZECH REPUBLIC**

BTS TÝNIŠTĚ NAD ORLICÍ AIFM I, s.r.o. Tenant: ALPHA Corporation

### PARK STŘÍBRO

AIFM II, s.r.o. Tenants: Ideal Automotive, BiZLink AIFM III, s.r.o. Tenant: KION Group

AIFM X, s.r.o. Tenant: KION Group AIFM XII, s.r.o.

Tenant: Assa Ablov

AIFM XVI, s.r.o. Tenants: Raben, Urban Transporte, Rilancio AIFM XVII, s.r.o. Tenant: KION Group AIFM XIX, s.r.o. Tenant: Lear

### PARK CHEB

AIFM IV, s.r.o. Tenant: BWI AIFM V, s.r.o. Tenant: DHL AIFM VII, s.r.o. Tenant: Tchibo AIFM XI, s.r.o. Tenants: DHL. T.F.S. International. B2 Assets AIFM XVIII, s.r.o. Tenant: Nexans

### PARK D5 HOŘOVICE AIFM VI, s.r.o. Tenant: Saint Gobain

AIFM IX, s.r.o. Tenant: Raben

PARK PRAGUE AIRPORT II AIFM VIII, s.r.o. Tenants: DSV, B2 Assets

**BTS PŘEŠTICE** AIFM XIII, s.r.o. Tenant: IAC Group

PARK CHEB SOUTH AIFM XV, s.r.o. Tenant: Kaufland eCommerce Fulfillment CZ s.r.o. Accolade CZ 46, s.r.o. Tenant: Autodoc

PARK TEPLICE SOUTH AIFM XXI, s.r.o. Tenant: Sanitino Accolade CZ 56, s.r.o. Tenants: Damco, Exyte, Raben

PARK ZDICE AIFM XXII, s.r.o. Tenant: Doosan Bobcat

PARK KOJETÍN AIFM XX, s.r.o. Tenant: Amazon

## POLAND

PARK BYDGOSZCZ I AIFM PL I sp. z o.o. Tenants: DPD, Oponeo, Chep

Polska AIFM PL III sp. z o.o.

Tenants: GMTG, Sims Recycling, Vet Planet, DPD

PARK SZCZECIN I AIFM PL II sp. z o.o. Tenants: Pierce, Svendsen Sport, Change, DSV, Inter Cars, Autodoc, Cotes. Jaro AIFM PL IV sp. z o.o. Tenants: Tyco Electronics, Party Deco, Röhlig

AIFM PL XIII sp. z o.o. Tenants: InPost, Vero Logistics, DTS, Iglotex, Autodoc

### PARK ZIELONA GÓRA AIFM PL V sp. z o.o.

Tenants: REAC, Fiege, Geodis, Swiss Krono, Iveco, Expondo, Ekoenergetyka Accolade PL XII sp. z o.o. Tenants: Raben, InPost, DHL, Sportano

PARK BIAŁYSTOK I AIFM PL VI sp. z o.o. Tenants: Distribev Orbico, Röhlig, InterCars, Glosel, Pilkington, DPD, Poczta Polska, Geodis

PARK BIAŁYSTOK II Accolade PL XXVIII sp. z o.o. Tenant: InPost



PARK KIELCE AIFM PL VII sp. z o.o. Tenants: Raben, Geodis, Vive, Terg

PARK LUBLIN AIFM PL IX sp. z o.o. Tenants: Cega, Inter Cars, Miracle,

TEDI Dystrybucja, Data Modul, Farutex, Iglotex, Specjal, Laboratoria Natury, FedEx, Vosti, Dexpro, Parys, Embe Press

**BTS LEGNICA** AIFM PL X sp. z o.o. Tenant: Gates

PARK BYDGOSZCZ II AIFM PL XI sp. z o.o. Tenants: InPost, DB Schenker, DSV, Dadelo

PARK CZESTOCHOWA AIFM PL XIV sp. z o.o. Tenants: InPost, ZF, Dekoracja Domu

PARK GOLENIÓW Accolade PL XVI sp. z o.o. Tenants: siaAbrasives, InPost, DSV

PARK MIŃSK MAZOWIECKI AIFM PL XII sp. z o.o. Tenant: Meblomaster

PARK GORZÓW WIELKOPOLSKI I AIFM PL XV sp. z o.o.

Tenants: Bama, Borne, Faurecia, Fiege, Logoplaste, Magma, Omnipack, Bustrans

PARK KOSZALIN Accolade PL XXV sp. z o.o. Tenant: Autostore

PARK LEGNICA Accolade PL XX sp. z o.o. Tenants: Viessman, Mitek, Raben, Spreadshirt, Iso Trade

PARK SZCZECIN III AIFM PL VIII sp. z o.o. Tenants: DS. Produkte, Procent Poland, Sveden Sport

PARK BYDGOSZCZ IV PDC Industrial Center 213 sp. z o.o. Tenant: Aldi

GERMANY

**BTS ALSDORF** LU GE XVII S.a r.l. Tenant: Dachser

**BTS BOCHUM** LU GE XXIV S.a.r.l. Tenant: Faivelev



PARK KOŠICE AIRPORT AIFM SK I, s.r.o. Tenants: GGT, Faurecia, XXXLutz, Gastland, Strojmont

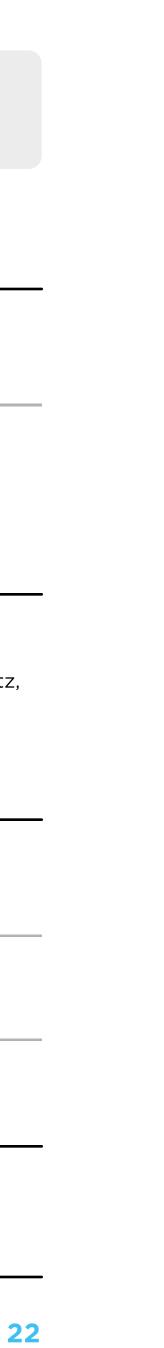
SPAIN 燕

**BTS SEVILLA** Accolade SEV, S.L. Tenant: Trans X Tar

PARK VALENCIA PICASSENT Accolade VAL, S.L. Tenant: Jysk



PARK ROERMOND AIFM NL I Coöperatief U.A. Tenants: GXO, CooperSurgical



# WHY INVEST WITH ACCOLADE?

- Expected return on shares of the fund of more than 7% p.a.
- Average lease term is more than 7 years per sq m
- Conservative strategy based on lease payments (we do not speculate on real estate price)
- Valuation four times a year
- Upon acquisition by the Fund, the property is 100% leased
- Minimum first investment EUR 75,000 or CZK 2 million
- Lease payments guaranteed by security deposits, by bank or corporate company or its combination
- Transparent fee structure
- Sale of shares possible not earlier than after five years



# **DIVERSIFICATION IS KEY**







PRODUCTION	IVECO		
LOGISTICS	👣 dpd	=DHL=	FedEx Expre
RETAIL & E-COMMERCE	amazon	XXX Lutz	Tchibi



































# **PERFORMANCE OF ACCOLADE FUND**

## ACCOLADE INDUSTRIAL FUND SHARE PRICE

SERIES TYPE⁴/ VALUATION DATE	30.9.2014	10.12.2015	31.12.2016	31.12.2017	31.12.2018	31.12.2019	31.12.2020	31.12.2021	<b>31.12.2022</b> <sup>3</sup>	31.3.2023	30.6.2023	30.9.2023 <sup>3</sup>
CZK (ISIN MT7000014932)	100	121.0714	133.5304	152.3594	166.8153	183.1897	205.2164	263.8188	286.2204	280.8002	284.3347	291.4093
CZK (% change)	0%	21.07%	10.29%	14.10%	9.49%	9.82%	12.02%	28.56%	0.15%	-1.89%	1.26%	2.49%
CZK2 (ISIN MT7000018404)				151.8049	165.4054	180.6050	201.2925	257.5127	278.0302	272.3550	275.3695	282.0469
CZK2 (% change)				11.02% <sup>1</sup>	8.96%	9.19%	11.45%	27.93%	0.03%	-2.04%	1.11%	2.42%
EUR (ISIN MT7000014940)	100	123.4895	136.2890	160.6307	176.8774	193.9304	213.3680	283.8295	310.3195	311.9257	312.4082	313.8382
EUR (% change)	0%	23.49%	10.36%	17.86%	10.11%	9.64%	10.02%	33.02%	1.53%	0.52%	O.15%	0.46%
EUR2 (ISIN MT7000018412)				160.2418	175.5966	191.4217	209.5903	277.4377	301.8661	303.0631	303.1667	304.1875
EUR2 (% change)				3.10% <sup>2</sup>	9.58%	9.01%	9.49%	32.37%	1.41%	0.40%	0.03%	0.34%
CZK-D (ISIN MT7000030508)								113.2467	122.8628	120.5361	122.0538	125.0905
CZK-D (% change)								N/A	0.15%	-1.89%	1.26%	2.49%
CZK2-D (ISIN MT7000030524)								100	107.9676	105.7635	106.9341	109.5272
CZK2-D (% change)								N/A	0.03%	-2.04%	1.11%	2.42%
EUR-D (ISIN MT7000030516)								100	109.3331	109.8990	110.0690	110.5728
EUR-D (% change)								N/A	1.53%	0.52%	0.15%	0.46%
EUR2-D (ISIN MT7000030532)								115.3301	125.4849	125.9825	126.0255	126.4499
EUR2-D (% change)								N/A	1.41%	0.40%	0.03%	0.34%
Coving initial offering 717, 2017	<sup>2</sup> Caulas initial offering 7	<b>2 C 2017 3</b> 0/ <b>c b c c</b>		4			citical offensions 17,0001					

<sup>1</sup> Series initial offering 31.3. 2017 <sup>2</sup> Series initial offering 30.6. 2017



Launched 30th September 2014



## 6%

'28

272 2%

## 9%

05

4%

6% 375

382

## 2%

69

93 9%

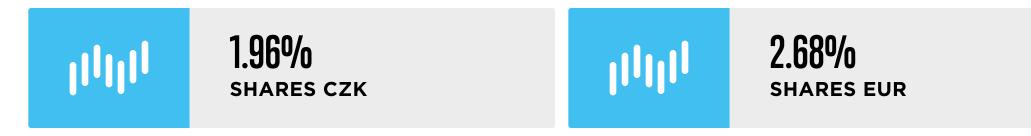
23<sup>3</sup>

99 64%

# **PERFORMANCE OF ACCOLADE FUND**

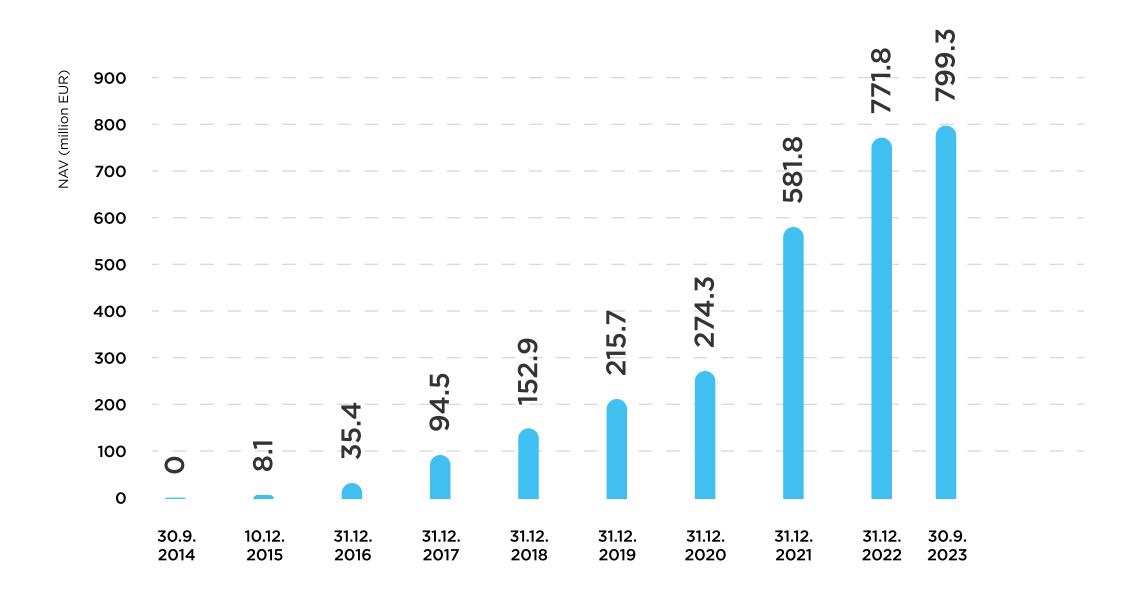
**PERFORMANCE OF SHARES<sup>1</sup>** 

From 3.10.2022 to 30.9.2023



<sup>1</sup>If not stated otherwise, the information is related to the institutional share classes (ISIN MT7000014932 a MT7000014940)

## **PERFORMANCE OF NAV**



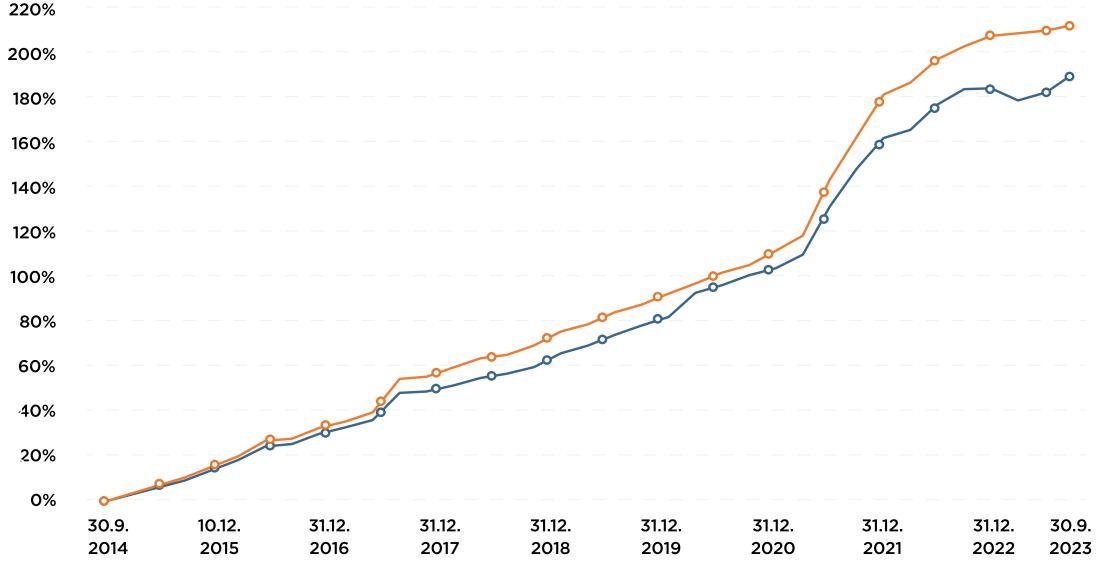


### AVERAGE ANNUAL PERFORMANCE OF SHARES SINCE INCEPTION<sup>1</sup> From 1.10.2014 to 30.9.2023



### **PERFORMANCE OF THE FUND**

SHARE CLASS CZK SHARE CLASS EUR



# **EXAMPLES OF OUR PREPARED PARKS**





**PARK CHEB SOUTH** 

**PARK SZCZECIN IV** 



🔤 PARK KOŠICE AIRPORT



### **BTS BURGOS**



### PARK BYDGOSZCZ III





# **KEY PERSONNEL**



## MILAN KRATINA

**Co-Founder Of Accolade Fund** 

Chairman Of The Board, Accolade Fund SICAV Plc And Accolade Investment Company Ltd.

Member Of The Investment Committee, Accolade Investment Company Ltd.



### **CHRIS CASAPINTA**

Member Of The Board, Accolade Fund SICAV Plc

- Director of Alter Domus (Services) Malta Limited since 2010
- Over 10 years experience in audit and financial advisory



### ALEXIA FARRUGIA

Member Of The Board Accolade Investment Company Ltd.

- Almost 20 years experience in the financial services industry
- Focused on investment services for non-banking financial institutions in Malta, private companies, and companies listed on the Malta Stock Exchange
- Authorized Risk Manager and MLRO to investment services firms and financial institutions
- Member of the Malta Association of Risk Managers, the Institute of Financial Sevices Practitioners and other organizations





## **ZDENĚK ŠOUSTAL**

**Co-Founder Of Accolade Fund** Member Of The Board, Accolade Investment Company Ltd. Member Of The Board, Accolade Fund SICAV Plc



### **STEVEN TEDESCO**

Member Of The Investment Committee, Accolade Investment Company Ltd.

- More than 20 years experience in the Asset Management sector
- Managed portfolio exceeding EUR 1 billion
- Chartered Fellow of the Chartered Intitute for Securities & Investment



### SANDRO BARTOLI

Member Of The Board, Accolade Investment Company Ltd.

- In the investment services business since 1997
- In 2000 set up Quest Investment Services Ltd. an independent financial advisory company
- Advisers (CeFA) and various other certificates in compliance and anti-money laundering



# **KEY PERSONNEL**



### PETR POSKER

Member Of The Investment Committee, Accolade Investment Company Ltd.

- Portfolio Manager with 20 years experience in various companies (e.g. Atlantik Asset Management or ABN AMRO Asset Management)
- Member of the CFA Institute since 1999



### MARICA TEDESCO

Member Of The Investment Committee, Accolade Investment Company Ltd.

- More than 20 years of experience in the financial services industry specialising mostly in the accountancy field
- Over 10 years of experience in the investment services business ranging from Fund Ad ministration to UCITS Internal Auditing and Investment Analysis of Private Equity projects
- Fellow Member of Association of Chartered Certified Accountants since 2009





### **JOSEPH FALZON**

Member Of The Board, Accolade Investment Company Ltd.

- Professor with Ph.D. degree in economics from Northwestern University in Evanston, Illinois, U.S.A.
- Author of several local and foreign publications on the Maltese economy
- Served as a consultant to several Maltese organizations

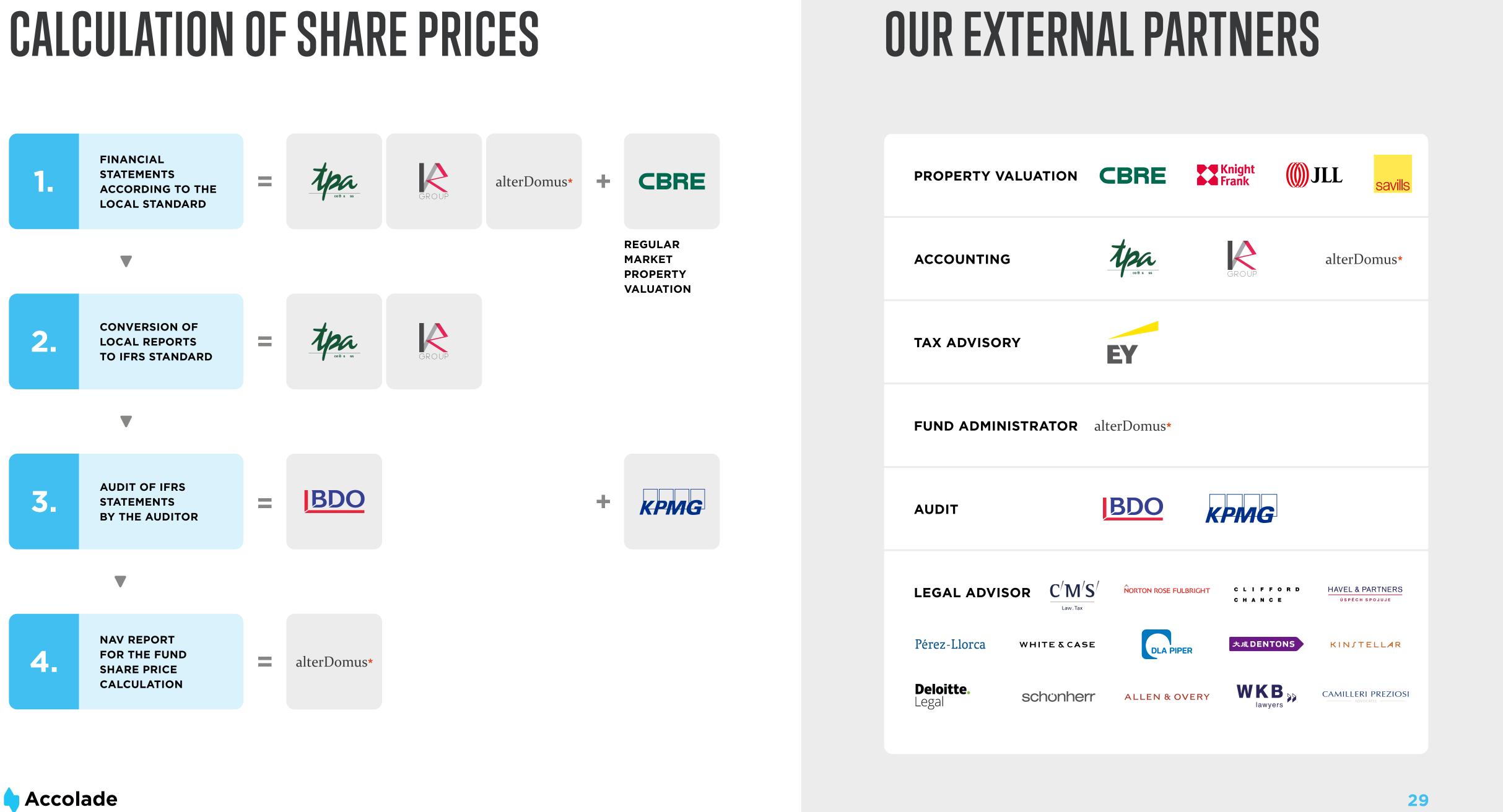


### MALCOLM ST JOHN

Member Of The Board Accolade Fund Sicav Plc

- Certified Public Accountant with 18 years of experience in the financial services industry holding various senior roles
- Over 15 years work history in Fund administration including HSBC and Apex Fund Services
- ACCA completed in 2008









### ACCOLADE FUND SICAV P.L.C.

Vision Exchange Building Territorials Street, Zone 1, Central Business District, Birkirkara CBD 1070 Malta

### **ALTER DOMUS**

Vision Exchange Building Territorials Street, Zone 1, Central Business District, Birkirkara CBD 1070 Malta



Accolade Investment Company Limited (C 94600) is authorised and regulated by the Malta Financial Services Authority ("MFSA") to provide investment services and qualified as an 'Alternative Investment Fund Manager pursuant to directive 2011/61/EU (the "Manager").

the manager acts as AIFM to Accolade Fund SICAV plc. (sv 322) (the "Fund") and the Accolade Industrial Fund (the "Sub-Fund"), which are also licensed by the MFSA. Prior to purchasing units in the Sub-Fund, prospective investors should read and understand the terms of the Offering Memorandum and Offering Supplement (including the risk factors). There can be no assurance that the Sub-Fund's investment objectives will be achieved, and investment results may vary substantially over time. We have not and will not provide you with tax, legal and/or investment advice and we recommend that you obtain your own independent advice tailored to your individual circumstances prior to investing. Prospective investors should be aware that the value of investments can go down as well as up and past performance is not an indicator of future performance. Investors should be aware that by investing in the Fund, they risk losing all or part of the capital invested.

This is a marketing communication. Please refer to the Information document of the AIF and to the KID before making any final investment decisions.